



# Job Posting

**Position:** Sales & Marketing Manager  
**Location:** Seacliff Manor - Leamington, Ontario

This is a great position for an enterprising, self-directed sales professional who brings demonstrated experience in sales, a drive for results, and who genuinely enjoys interacting with seniors and their family members.

This particular position offers the unique opportunity to join the current Sales & Marketing Manager in the lease up of Seacliff Manor Retirement Residence, which opened in October 2017.

The responsibilities of this position include but are not limited to:

- Assist seniors and adult children in the process of making informed decisions when choosing a retirement residence
- Manage telephone inquiries and convert to tour bookings
- Conduct tours, follow up on leads, manage deposits on new suites
- Track sales activity in our the CRM database and keep records up to date for effective follow-up activities

The ideal candidates will possess:

- Proven success with meeting or exceeding measurable targets with retirement living sales
- Ability to develop rapport with prospects, family members and community referral sources
- Strong communication skills and keen interest in helping seniors
- Flexible hours (evenings, weekends) may sometimes be required

To apply for this position please e-mail your resume to  
[careers@greenhousemarketing.ca](mailto:careers@greenhousemarketing.ca)

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